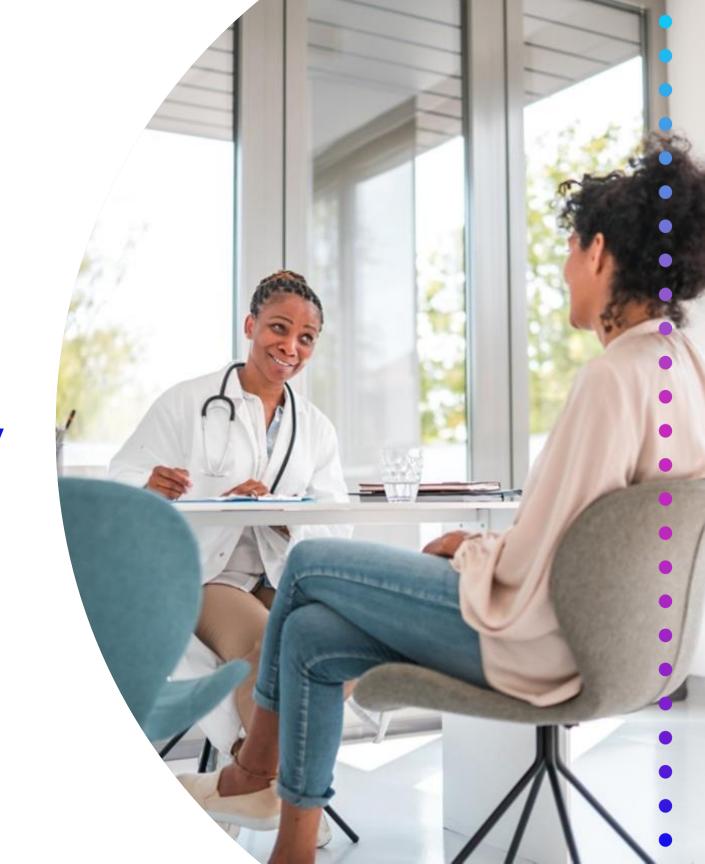
Medtronic

Engineering the extraordinary

Distributors of Medtronic Quality Training and Regulatory Matters

Supplier Team



REGULATORY AND QUALITY CONTRACTUAL REQUIREMENTS

Note: This training provides overall principles related to quality and regulatory contracts. There may be specific requirements in individual contracts for distributors. The requirements in distributor contracts supersede this training material in the event of conflict

Basic concepts

Regulatory Documents/Assistance in Regulatory Affairs

- At Medtronic's request and in the name of Medtronic or any designee of Medtronic, DISTRIBUTOR shall make such filings with, and shall use its best efforts to obtain such authorizations and/or consents from any Governmental Authority in the Territory as may be necessary to permit the lawful import, distribution, sale and use of Products in the Territory, including Product registrations and all import licenses and remittance (collectively "Licenses").
- All rights in any License shall, to the extent permitted by Applicable Laws, belong to and be vested exclusively in Medtronic or any Medtronic designee.
- DISTRIBUTOR shall make available to Medtronic all documents provided to any Governmental Authority used to obtain Licenses and shall provide status reports of submission dates and expected and actual approval dates.
- DISTRIBUTOR shall comply with any vigilance requirements under Applicable Law. DISTRIBUTOR shall assist Medtronic in fulfilling vigilance requirements including vigilance reporting if requested by Medtronic.



Basic concepts

Regulatory Documents

- DISTRIBUTOR must provide to Medtronic all relevant documentation regarding product complaints and/or a copy of any submitted vigilance report(s) in a timely manner and not later than the time of submission to the regulatory authority. Medtronic reserves the right to request to review the report before submission and DISTRIBUTOR shall take this into account in order to ensure timely submission. Any questions or inquiries from the regulatory authority relating to complaints, vigilance or field actions concerning the Products must be forwarded immediately to Medtronic.
- DISTRIBUTOR shall provide Medtronic with any assistance and information necessary or desirable in Medtronic's opinion to create, improve or preserve the most favorable regulatory environment in the Territory for the distribution of Products, or to communicate with the relevant authorities in the Territory regarding actual or potential individual measures or decisions affecting the distribution of Products.



Basic concepts

Minimum Resources, Knowledgeable Representatives

- DISTRIBUTOR shall maintain for the entire forecasted lifetime (as defined in the IFUs) of all Products distributed by DISTRIBUTOR, sufficient qualified human resources, facilities and equipment to fulfill all legal and contractual requirements concerning quality or regulatory aspects of the Products which are or may become applicable to such Products.
- DISTRIBUTOR shall ensure that any representative providing information or instructions concerning Medtronic products to third parties is sufficiently trained and qualified.
- DISTRIBUTOR shall maintain records of training/qualification for each representative for a period of twenty (20) years.



Basic concepts

Product Labeling of IFU

- DISTRIBUTOR shall ensure at all times that Products are accompanied by labeling and Instructions For Use (jointly "IFUs") in the language required by Applicable Law in the Territory and shall inform Medtronic of such local language requirements. Where such IFUs are not supplied by Medtronic in the local language, and when required by Applicable Law,
- DISTRIBUTOR shall, at its sole cost and responsibility, ensure that the English language versions of the same provided by Medtronic are translated by a Qualified Technical Translator into the language required by Applicable Law.
- Medtronic shall have the right to the copyright in such translations
- Medtronic shall provide to DISTRIBUTOR such graphic files of IFUs or other electronic text as may be required



Basic concepts

Good Distribution Practices Guidelines

- DISTRIBUTOR shall comply with Applicable Law and recognized guidelines in the Territory regarding the proper warehousing and distribution of the Products. This requirement includes, where applicable, the Eucomed 2010 Good Distribution Practice Guidelines, or other guidelines as Medtronic may provide to DISTRIBUTOR from time to time.
- Upon request, DISTRIBUTOR shall provide to Medtronic certificates or other documentation showing conformance to such guidelines and requirements.



Basic concepts

Prohibition to distribution

- The DISTRIBUTOR must not distribute the products if:
 - DISTRIBUTOR has reason to believe that the Product is potentially a Non-Conforming Product (for example damaged or will not perform as intended);
 - The packaging has been damaged, opened or incomplete, the seal has been broken, or the labeling is compromised
 - o Its use by date is passed; or
 - o It is part of a product recall.

Product Returns

- Medtronic's Product Return Policy is described in Annex C of the Contract
- DISTRIBUTOR shall not return any Product to Medtronic without fully complying with the Product Return Policy, unless DISTRIBUTOR has received prior written instructions from Medtronic superseding expressly such procedure, exceptionally or for the remainder of the term of this Agreement

Basic concepts

Document retention and inspection rights

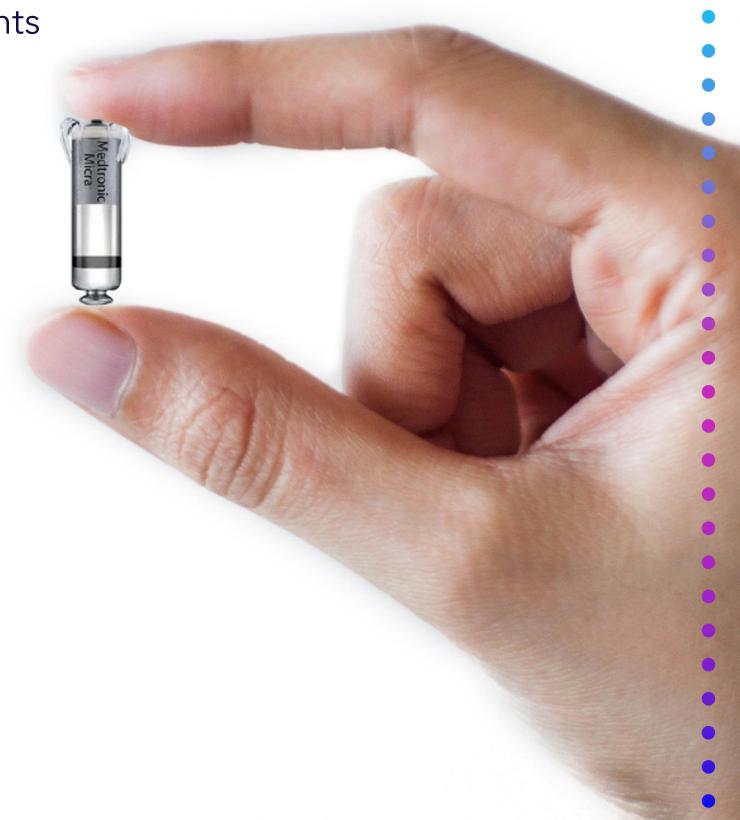
- DISTRIBUTOR shall, for the longer of the period mandated by Applicable Law, the lifetime of the Product in question plus one year, or twenty (20) years after such records are considered obsolete or superseded, store and make available to Medtronic and inspectors the following information:
 - o Traceability records for Products,
 - Original Licenses and documents provided to any Public Authority used to obtain Licenses,
 - All records of training/qualification of employees acting for DISTRIBUTOR under this Agreement (iv) Product Complaints and Field Action execution evidence
- DISTRIBUTOR shall inform Medtronic immediately of any issues identified in any external or internal audits or inspections that may negatively impact Medtronic Product quality or distribution.



Basic concepts

Traceability and product tracking

- DISTRIBUTOR shall ensure Product traceability throughout the duration and after the expiry/termination of this Agreement.
- The tracking system shall record or allow retrieval of Product information at a LOT/serial no. level and include information on all parties involved in the Product's chain of distribution and its end users, information on such Product performance and safety records and any further information needed to comply with Applicable Law.



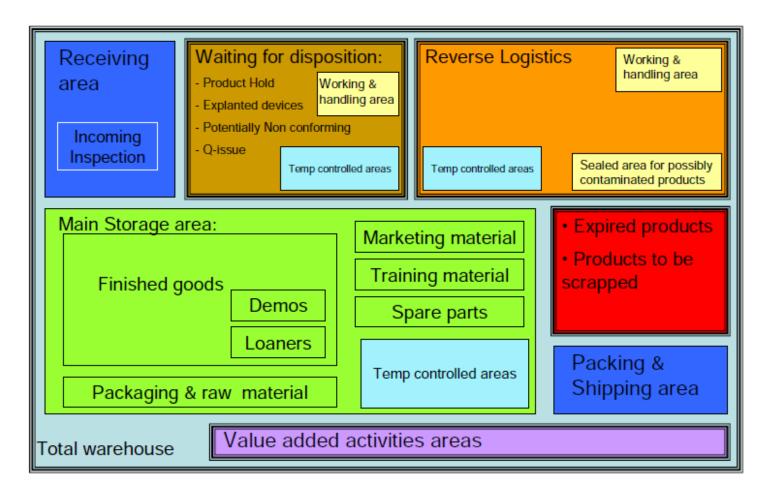
Basic concepts

Product storage requirements

Storage facilities shall be such that they preserve the quality of Products:

PRODUCT HANDLING OVERVIEW

Segregation



This diagram below should provide an idea on the ideal warehouse segregation that Medtronic expects from distributors.

- 1. Areas must be clearly identified in order to minimize the risk of errors, cross—contamination, mixtures and generally any effect which affect the quality of the products.
- 2. Storage areas should be designed or adapted to ensure good storage conditions (clean within acceptable temperature limits).

= segregated area within the warehouse

Segregation





Expired productsProducts to be scrapped

Receiving Area

• Each shipment must be checked against the list of contents , quantity and external damage boxes.

Waiting for dispotition

• Items will be identified and segregated as a group according to their status : Quarantine, Returns , Disposal , Demos, Non-conforming , Recalls, Products on Hold (PHO), etc.

Expired Products

• Expired products must be electronic and physically segregated.

Scraps

• In the event that products need be destroyed, this should be done by a qualified technician who is registered with local authorities' provider. The distributor shall deliver a certificate of destruction.

Segregation



Segregation



DESCRIPTION OF THE PROCESS OF CORRECTIVE ACTIONS IN THE FIELD (FIELD ACTION)

Basic concepts



- A Field Corrective Action or (FCA) is a corrective action that a manufacturer (Medtronic) takes in order to prevent the risk associated with the use of a medical device that is either commercialize or distributed.
- > The risk can vary from health deterioration to death of a patient.

FCAs may include the following types of activities:

- ✓ Product Retrieval
- ✓ Communication to customers of actions needed related to product performance issues
- ✓ Educational briefs
- ✓ Advisory notices
- ✓ Health safety alerts





Basic concepts

Product Recalls, Field Actions

DISTRIBUTOR shall actively execute any action required by Medtronic to implement such field corrective action with regard to the Products, and in the timeframe specified by Medtronic, including but not limited to notification of customers and patients, implementation of any update, change order, recall or withdrawal of Products.

DISTRIBUTOR shall provide Medtronic with regular updates, when requested, for status on field action closure.

DISTRIBUTOR shall provide Medtronic with all records required as objective evidence of field action completion within the timeframe established in each field action.

DISTRIBUTOR shall not carry out any recall or field corrective action concerning the Products in the Territory except in coordination with, and with the prior written consent of, Medtronic.



Corrective Action Process in Field Types of Field Actions

Customer Communication	Retraining/ Software update	Technical Service	Recall
This type of FCA involves sending a communication about the problem; instructions for use or steps to prevent a problem with the device from occurring. All field actions include communication with the customer.	This type of FCA requires to retrain the patient or Health care provider on how to use a device again due to a software update or new way to property use the device. Ex- Teaching a diabetic patient how to property load insulin pump.	This type of FCA involves a field correction that may be a software upgrade or an equipment fix.	This type of FCA involves a product retrieval it can be voluntary by the company or due to problem identified by users, government, etc. The Product can then be: Return to the manufacturer or Scrapped

Field Actions Phases

Field Actions are divided in three phases and Distributor will be directly involved in two phases: Execution of FCA and Closing of FCA.

FCA Communication

Medtronic representative will contact all affected distributors via e-mail, phone call, registered mail.

This notification will come as a package with different section that will detail all the actions the distributor must do.

FCA Execution

The package will contain but not limited:

- 1. Customer Letter
- 2. Customer Contact Record (CCR)
- 3.Field Action Confirmation Sheet (FACS)
- 4.Return Instructions
- 5.Other (ex. disposal instructions if applicable)

FCA Closure

The package must be returned to the issuer within the established deadlines.



Distributor Actions

Field Actions are divided in three phases and Distributor will be directly involved in two phases: Execution of FCA and Closing of FCA.

FCA

Communication

Medtronic representative of your region will contact the distributors about the new Field Actions.

Action: PACKAGE SENT TO DISTRIBUTOR

FCA Execution

ACTIONS TO BE CARRIED OUT BY THE DISTRIBUTOR:

- 1. Read each part of the package. The sections of the Field Actions and the require actions by distributors are described in this training material
- 2. A timeline will be provided with due dates for each section. Note: These timelines are very important and should be strictly follow by all distributors.
- 3. Communication with Competent Authorities: Depending on your country's regulations, you must inform the Regulatory Agencies of any new Field Action affecting your region regardless if the FA is regulated or not following the timeline provided.

Depending on your country's regulations, you must inform the Regulatory Agencies of any new Field Action affecting your region regardless if the FA is regulated or not following the timeline provided.

Note: If you hold the Distribution License is may be your responsibility (based on country / region regulation) to inform the authorities, of the opening and closing of the FA. Please communicate with your Quality Specialist/Regulatory Agency if you have any inquiries.

1. 4. Start communication with Patients/Doctors/Hospitals only use the letters provided in the package and make sure to document all communication using the Customer Contact Record (CCR forms). Execute and document at least (3) attempts for customers not responding.



Distributor Actions

FCA Communication

FCA Execution

FCA Closure





DISTRIBUTORS TO DO LIST:

- 1. Following the timelines after all customer communication has been completed. Make sure to fill out the Customer Contact Records (CCR forms), as well as provide feedback if some costumers were not found.
- 2. Provide proof of return items
 Note: Tracking numbers are very important
- 3. If a distributor holds the Distribution License for the product affected in the FCA, it is their responsibility to also inform the Regulatory Agency of your country of the closure of FCA.
- 4. Please send copy of all these documents to your Medtronic Representative.
- 5. Once you have provided all information the Medtronic Representative will fill out the Field Action Confirmation Sheet (FACS sheet)and officially close the Field Corrective Action.
- 6. A timeline will be provided to you with due dates for each part.

DESCRIPTION OF THE PRODUCT COMPLAINTS MANAGEMENT PROCESS

Product complaint handling

General concepts

What is a Product Complaint?



Identity

- The serial number does not match the label.
- Product size does not match the label.

Quality

- Broken safety seal.

Durability

- Premature battery depletion
- Corrosion of equipment after decontamination

Safety

- Blockage of Insulin Pump

Reliability

- An alarm of a device turns on occasionally Safety
- Blockage of Insulin Pump

Effectiveness

- The symptoms do not improve in spite of having the device.

Complaints are not considered:

- Design Tips
- Complaints relating to cost or revenues
- Complaints about service or shipping
- Requests for replacement product without express dissatisfaction or device failure

Product complaint handling

General concepts

Sources:

Product complaints can present themselves through any of the following sources:

- Customers (Patients, Physicians, Medical Professionals, Medical Institutions, Insurance Companies)
- Regulatory Authorities
- Medical or scientific literature (published or unpublished)
- Own research, testing, evaluation, servicing or maintenance of Medtronic devices
- Adverse events collected in clinical studies



Product complaint handling

General concepts

Information for the report

DISTRIBUTOR shall notify Product Complaints to Medtronic immediately, but in any event within a maximum of 48 hours after learning of the event. The following information, if available and Permitted by law, shall be collected by DISTRIBUTOR and shall be reported with the Product Complaint:

Customer information	Name and telephone number of the client		
	Name and address of hospital / facilities		
Product Information	Model number and lot / series number		
	Product information: Implant, explant and procedure date (if		
	applicable)		
	Product return status (e.g. device will be returned, discarded etc.)		
Event information	Event date (when the experience / difficulty with the product occurred)		
	Notification / knowledge date (date on which the Medtronic employee		
	first heard about the event)		
	• Event description (present as many facts as possible for an appropriate		
	understanding of the event)		
	Additional evidence / documents (eg x-rays, photographs, prints, STD)		
	files)		
	Patient Reference Number		
Patient / User	What happened to the patient / user? (Details of patient injury)		
Information	Action (s) taken (eg medical intervention, hospitalization)		
	Patient status after the actions taken		
	Patient's age (FDA requirement for pediatric cases)		
Information of the	Contact details of the Medtronic employee who reports the complaint		
person making the			
report			
•			

Importance of Reporting

Reporting within 48 hours ensures:

- Information reaches the right people and is not lost.
- The regulatory requirements are met.
- The issue will be investigated on a timely manner. If necessary, Field Corrective Actions are initiated, changes in design, manufacturing, as applicable are implemented.

MPXR MOBILE PRODUCT EXPERIENCE REPORTING GUIDE

Mobile Product Experience Report Basic concepts

What is mpxr?

- ✓ Mobile Product Experience Reporting.
- ✓ Unified tool for complaints management
- \checkmark Ease of handling the complaint only with internet connection.
- ✓ Interactive form that offers a range of questions depending on the previous answers









Medtronic

Android Phone

No need to be on the Medtronic network to submit a report!



Additional training available!



Mobile Product Experience Report

Basic concepts

Why use mpxr?

- ✓ Reduce effort in the field by replacing manual PIR/PER forms
- ✓ Eliminate or reduce follow-up on submitted reports
- ✓Improve accuracy, completeness and delayed reporting of product events to regulatory bodies
- ✓One Medtronic solution that can be globally deployed across multiple businesses

Key features to reduce effort and follow-up

- √The report can be started on one device (iPad, laptop or phone)
 and finished on another device.
- ✓ Multiple attachments can be sent with the report.
- ✓mPXR will identify any missing information prior to submitting report.
- ✓ Product experience reports are sent directly to complaint handling groups



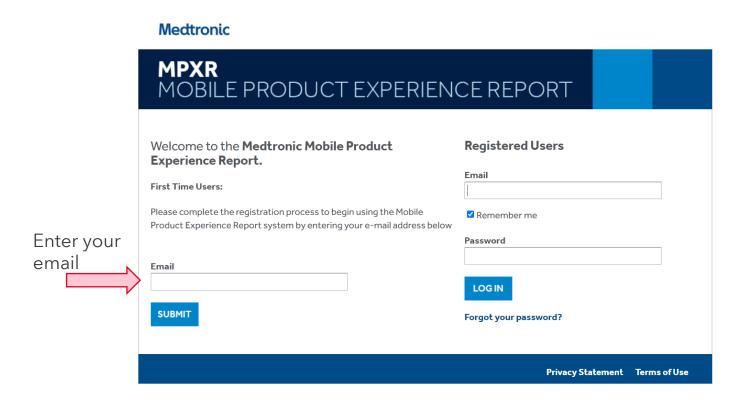
Mobile Product Experience Report

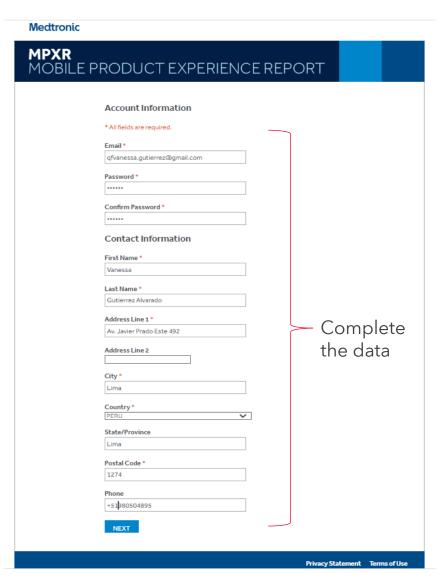
From a computer

Registration and access to a user ID

If you have not registered for access to Medtronic's Mobile Product Experience Reporting (mPXR) on-line tool, please complete the following steps:

- 1. Open an internet browser.
- a. Copy and paste the following address into the address field of the browser: https://wwwp.medtronic.com/extregistration/login/showLogin?appName=MPXR





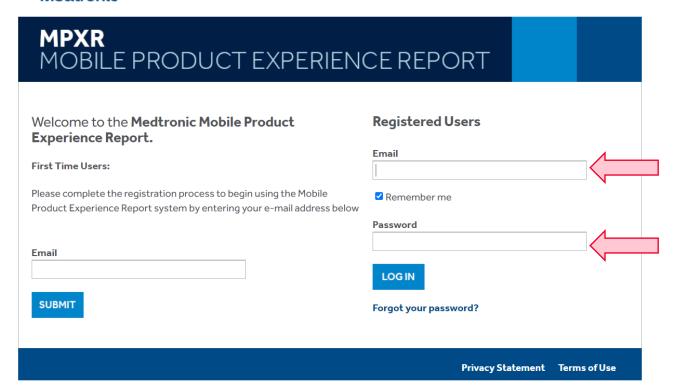


Mobile Product Experience Report From a computer

Access to mpxr

- 1. Open an internet browser
- 2. Copy and paste the following address into the address field of the browser: https://wwwp.medtronic.com/extregistration/login/showLogin?appName=MPXR
- 3. This screen will appear.

Medtronic



- 4. Enter your email Enter your username.
- 5. Enter the password you set when you created your account
- 6. Choose ENTER

Mobile Product Experience Report mPXR Home Page



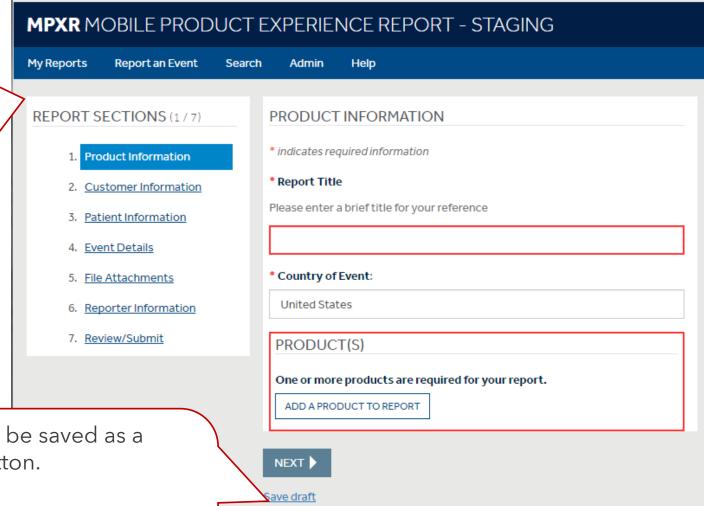
Mobile Product Experience Report

mPXR Functionality

You are able to move around using the **Report Sections.**

Click on the section you would like to go to.

Note: A Report Title is required on the first page before moving to a different section



Once a report is initiated, it can be saved as a draft by clicking **Save Draft** button.

Note: If you do not complete the report in 72 hours, mPXR will automatically submit in order to meet reporting timelines. This will most likely result in a follow-up call to you.

Mobile Product Experience Report mPXR Functionality

Note: Unable to obtain or **unknown** are options if you do not know or cannot obtain the information.

* indicates required information

Required Spaces
They are marked with an asterisk

*Country of Event:
United States

PRODUCT(S)

One or more products are required for your report.

ADD A PRODUCT TO REPORT

* Event occurred during

Normal use (i.e., reported event occurs during the life of an implanted device; after post-op and before explant)

Pre-Op

Procedure

Post-Op

Device follow-up

Servicing (e.g., EPG / programmer maintenance)

Unknown

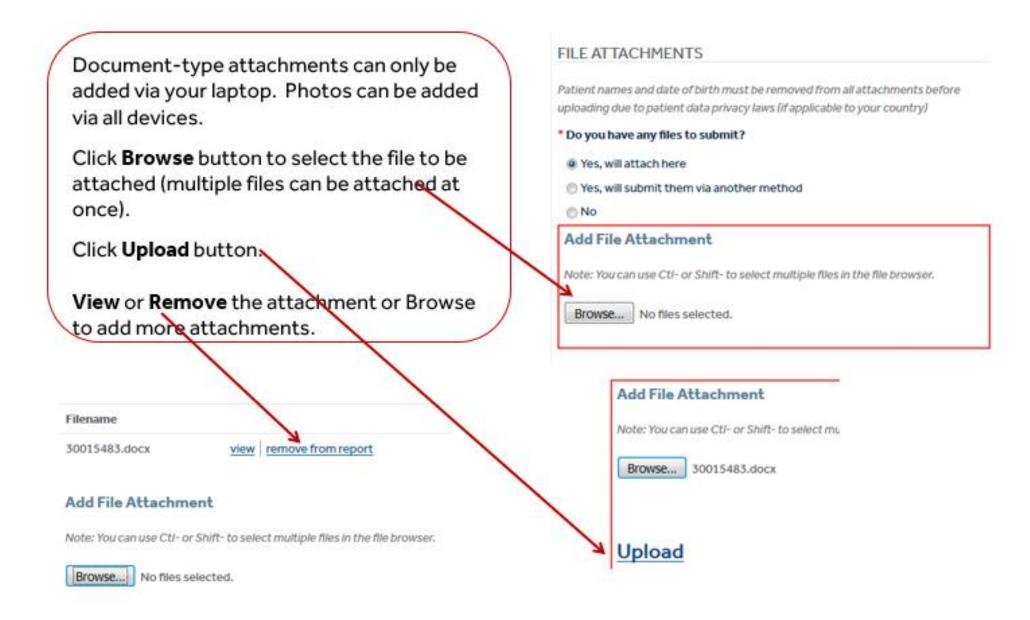
Asked but unknown

Asked and will not be made available (legal/confidential reason)

Unknown, but will follow up for more information

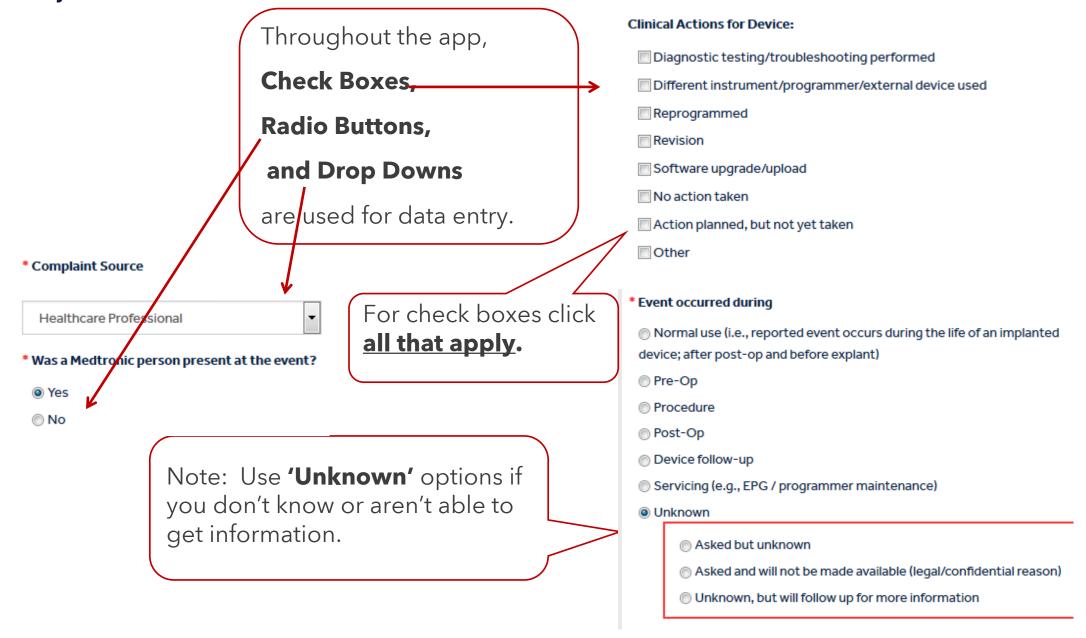


Mobile Product Experience Report mPXR Functionality



Mobile Product Experience Report

mPXR Functionality





Mobile Product Experience Report mPXR Functionality

Full sections:

Completed sections are marked by a green check mark in the navigation pane on the left side of the application.

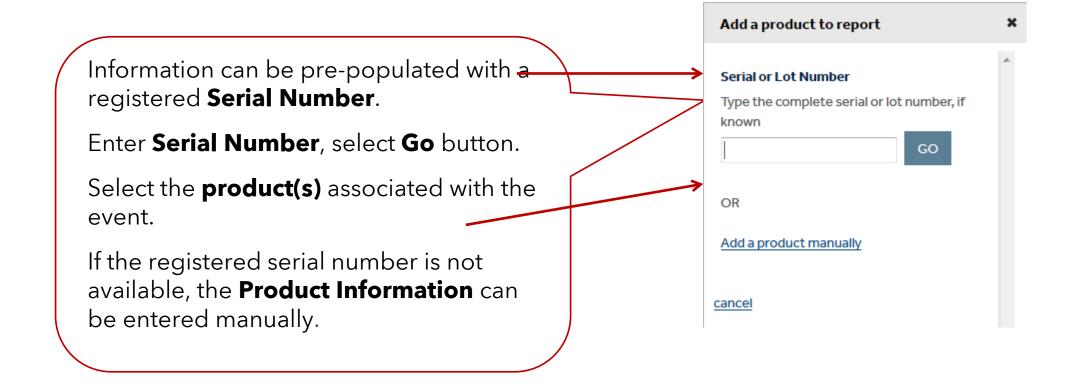
REPORT SECTIONS (3 / 7)

- 1. Product Information
- 2. Customer Information
- 3. Patient Information
 - 4. Event Details
- 5. File Attachments
 - 6. Reporter Information
 - 7. Review/Submit



Mobile Product Experience Report mPXR Functionality

Pre-populate Patient and HCP Information



Mobile Product Experience Report mPXR Functionality

Click **Review / Submit** to review the report and submit it.

Print a copy of
the report from
your laptop or
write down the
mPXR number if
using a
tablet/phone on
the packing slip
Include the
packing slip with
the product in the
return mailer kit.

REPORT SECTIONS (7 / 7)

- ✓ 1. Product Information
- 2. Customer Information
- 3. Patient Information
- 4. Event Details
- 5. File Attachments
- ✓ 6. Reporter Information
 - 7. Review/Submit

PRFVIFW



SUBMIT REPORT

Your report is not complete until you re option in any section to modify informa

PRODUCT INFORMATION | EDIT

* Report Title

Kristin Testing again

* Country of Event

United States

Product

* Description



Return Product Complaints



1

2

3

4

Complete mPXR.



Fill out the mPXR field

* What is the return status? Will be returned

Send an email to your Medtronic contact (Sales Representative, Customer Service / QA) to request the return of the complaint.

Note: Ask for the instructions that apply to you

Confirm in the shortest possible time if the product **will be returned**.

Send the product to the inquiry address and provide the #tracking number.

Once the investigation is finished, they will provide you with the closing letter (applies, if requested)

The product return process is managed locally.



CHANGE CONTROL PROCESS

Change Control Process

Importance of generating a Change Control

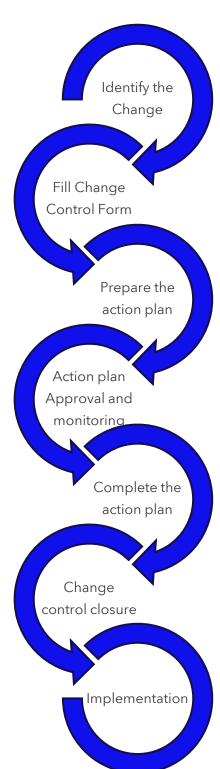
It allows that changes be introduced in the QMS in a controlled and coordinated manner.

It allows that the risk associated with the change before the implementation, being considered, analyzed and defined / implemented with mitigation activities.

- Protect our internal and external customers.
- Meet Regulatory requirements.
- Meet Medtronic Policies and Procedures.

Potential Consequences of Not Implementing a Change Control

- Patient Impact to Health and Safety
- PHO's, FCA's, External Regulatory Findings,
- 483's (FDA).
- Internal Audit Findings, CAPA's, Business Disruptions.





Change Control Process

Examples

The distributor is responsible for communicating (in writing) to Medtronic the proposed process changes before implementation. Changes should not be implemented until written approval is received from Medtronic

The following are examples of common process changes (others may apply as per contract and local regulatory requirements):

- Change in/of facility locations.
- Name changes (company name).
- Additions to the facilities / modifications to the facilities or major changes to the distribution / layout..
- Changes in environmental conditions (e.g. temperature / humidity parameters).
- > Changes in advertising or promotional material.
- > Additions or changes of subdistributors.



Approval / Creation of the Change Control Plan

As a minimum, Distributor shall provide the following information (in writing) to Medtronic for evaluation and approval:

- Description of the current situation
- > Description of the planned change
- Description of the future situation
- > Timing of change
- > Reason for change
- ➤ Affected procedures/work instructions
- Impact of change / risk / mitigation plan (if applicable)
- Contact person
- ➤ Revision history: to record changes to the original version due to changes in plan, time, action, etc.

Medtronic may require additional information related to the change.

Distributor shall have controls in place to avoid implementation prior to Medtronic approval (written approval).

Upon approval or rejection,
Medtronic will communicate the
change requestor determination in
writing.



DISTRIBUTORS AUDITS

Audits

Critical risk distributors



Prior to activities initiation and every three (3) years the Critical Risk Distributors should be audit.



Audits should be considered in case of quality/regulatory or compliance issues.



Audit Distributors

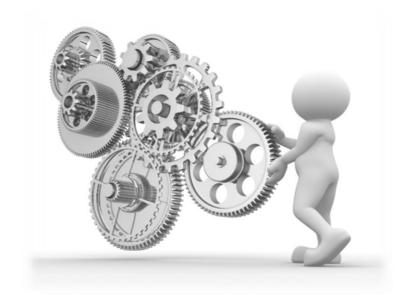
Corrective and Preventive Actions CAPA

A distributor CAPA shall be initiated in case of:

- 1. Quality/Regulatory issues:
 - Non-conformities found during a distributor audit
 - Gaps identified during performance evaluation

Risk Level	Minimum Review periodicity Performance Evaluation	
Critical	Once Per year	
Major	Every Two Years	

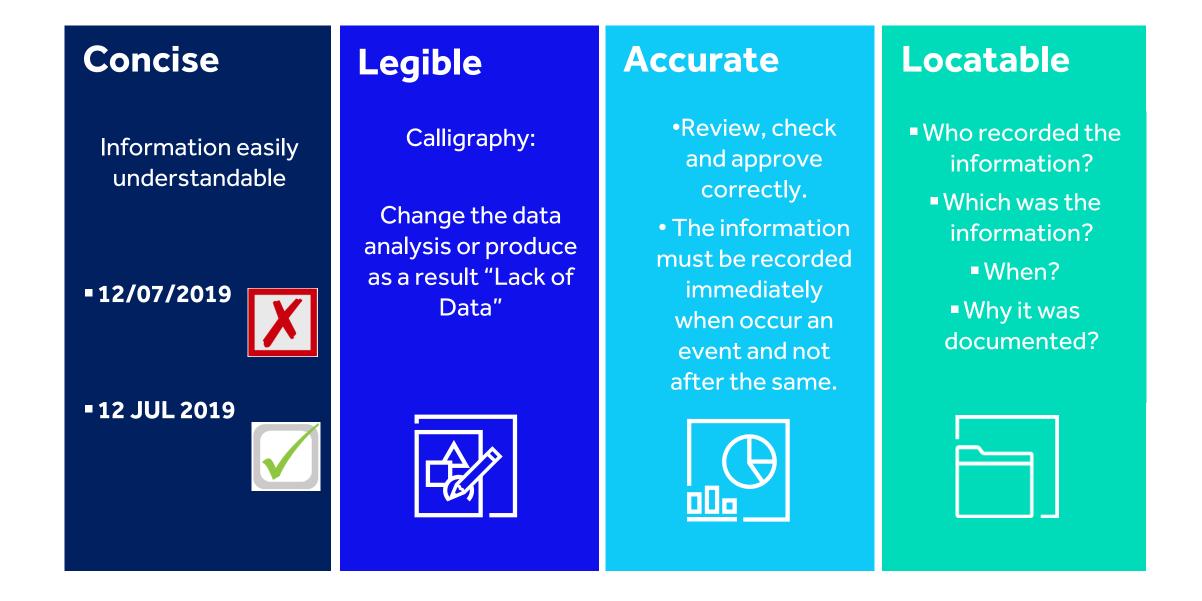
- Failures to meet pre-established quality and regulatory contract requirements
- 2. Single event non-conformances with potential impact to the customer/patient safety.





GOOD DOCUMENTATION PRACTICES

Key qualities of regulated documents



Records on paper





Use of forms/formats

Example: (Correct) DHF-BL-005-01, (Incorrect) DHF-BL-005-01

CLAVE DE PRODUCTO	U/M	DESCRIPCIÓN DEL ARTÍCULO	NO. LOTE	CANTIDAD	RECIBO DE ALMACEN
18885	PZA	TAPEGUARD EVAC TRACHEAL 8.5	110701143X	9	9 pzas¹
		N/A Juan Perez 09 JUL 2019			
	_				

¹No. de piezas recibidas 2 pzas: John Rodriguez 27 Ene 2019







Use of forms/formats



INITIALS



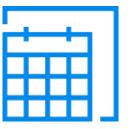
STABLISHED FORMAT DATE

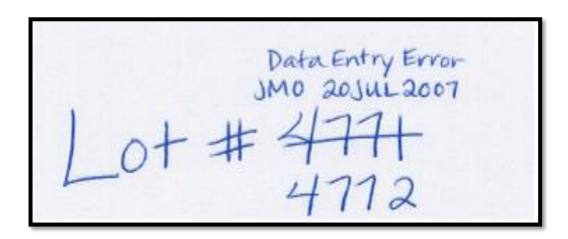


LEGIBLE CORRECTION









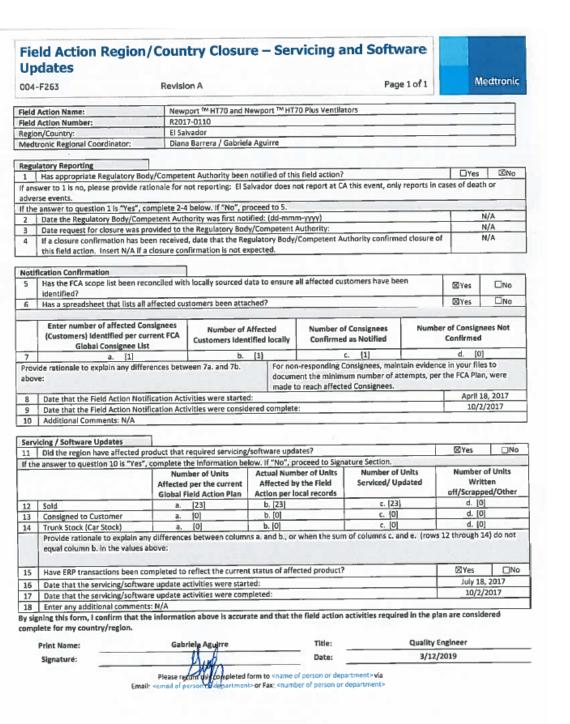


Examples



FACS- Field Corrective Actions

Do not forget to fill out all fields on the records.







What not to do?



CHECKMARKS

Completely cancelling of the information.

Using of repetition symbols
Fix errors without writing the new
entry



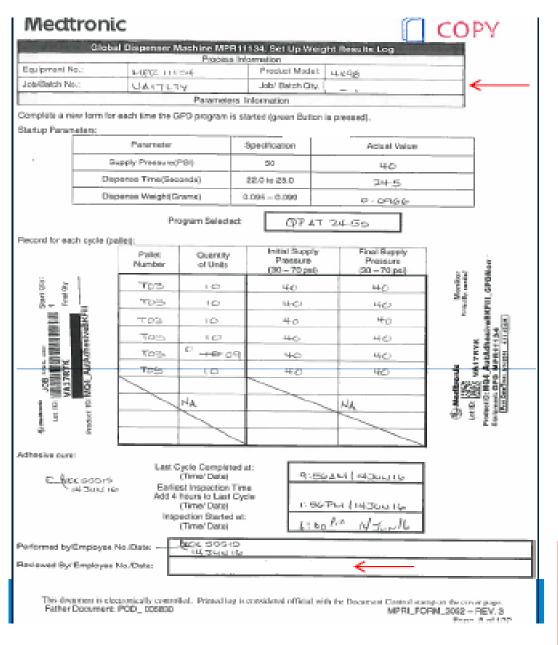
Examples



CHECKMARKS

Populate the forms leaving empty spaces.

In this form the supervisor signature is missing.





Examples

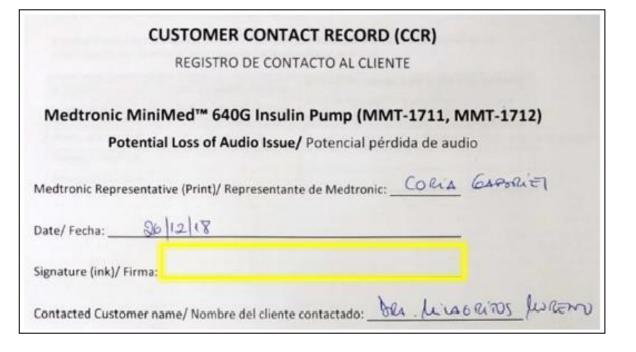


CHECKMARKS

FCA: The customer must sign the form

FCA: The date on the record

must be filled out.



	CUSTOMER CONTACT RECORD (CCR)
	REGISTRO DE CONTACTO AL CLIENTE
Medtroni	c MiniMed™ 640G Insulin Pump (MMT-1711, MMT-1712) otential Loss of Audio Issue/ Potencial pérdida de audio
Medtronic Rep	resentative (Print)/Representante de Medtronic: Coria Gagnier
Date/ Fecha: _	Contraction of the second
Signature (ink),	Firma:



